



on behalf of



## PUBLIC OFFERING OF EAST AFRICAN BREWERIES LIMITED (“EABL”) TRANCHE 2 NOTES

Issue Of Up To Kes 6,000,000,000 Fixed Rate Notes Under The Kes 11,000,000,000

### Domestic Medium Term Note Programme

I/We, the undersigned hereby apply to purchase the amount specified below of the Fixed Rate (the “Notes”) to be issued by East African Breweries Limited (“EABL”) upon the terms and conditions set out in this application form and the Agency Agreement (the “Agency Agreement”) dated 03 March 2015 between the East African Breweries Limited and Stanbic Bank Kenya Limited as Fiscal Agent and Registrar.  
(please tick appropriate box)

**Fixed Rate Notes**

Orders must be made in accordance with the instructions set out in this document. Care must be taken to follow these instructions as applications that do not comply may be rejected. If you are in any doubt, please consult the Arrangers, Placing Agents or Issuer for guidance.

Please complete all relevant sections of this Form USING BLOCK LETTERS WHERE APPLICABLE												
PARTICIPANT STATUS (PLEASE TICK ✓)			DATE (DD/MM/YYYY)							CONTROL NO. (FOR REGISTRARS' USE ONLY)		
<input type="checkbox"/> Resident			/		/			2	0	1	7	
<input type="checkbox"/> Non Resident	<b>DECLARATION (PLEASE TICK ✓)</b>											
<input type="checkbox"/> Tax Exempt	<input type="checkbox"/> I/We note that the Issuer and the Placing Agents are entitled in their absolute discretion to accept or reject this application.											
<input type="checkbox"/> Taxable	<input type="checkbox"/> I/We confirm that I/we have read the Information Memorandum dated 03 March 2015 and that my/our application(s) is/are made on the terms set therein.											
PARTICIPANT TYPE (PLEASE TICK ✓)			<input type="checkbox"/> I/We agree to accept the Principal Amount as may be allocated to me/us subject to the terms in the Pricing Supplement.									
<input type="checkbox"/> Pension Fund Manager	<input type="checkbox"/> I/We authorise you to enter my/our name on the Register of Noteholders of the Notes that may be allotted to me/us and to register my/our address as given below.											
<input type="checkbox"/> Stockbroking firm	<input type="checkbox"/> I/we hereby irrevocably undertake and confirm my/our application(s) for Notes is on the terms outlined in the relevant Pricing Supplement.											
<input type="checkbox"/> Insurance Company												
<input type="checkbox"/> Corporate												
<input type="checkbox"/> Bank												
<input type="checkbox"/> Individual												
<input type="checkbox"/> Other												
PARTICIPANT DETAILS (INDIVIDUAL/CORPORATE/JOINT) (Please use one box for one alphabet leaving one box blank between first word and second)												

All orders must be for a minimum amount of KES 100,000 (Kenya Shillings One Hundred Thousand) and in multiples of KES 10,000 thereafter.

SURNAME/CORPORATE NAME												
FIRST NAME (FOR INDIVIDUALS ONLY)												
OTHER NAMES (FOR INDIVIDUALS ONLY)												
JOINT APPLICANT'S FIRST NAME (IF APPLICABLE)												
OTHER NAMES (FOR JOINT APPLICANT ONLY)												
CONTACT PERSON (FOR CORPORATE APPLICANT)/ NEXT OF KIN (FOR INDIVIDUAL APPLICANT)												
PHYSICAL ADDRESS IN FULL (PLEASE DO NOT REPEAT APPLICANT(S) NAME). POST BOX NO. ALONE IS NOT SUFFICIENT												
CITY												
STATE												
E-MAIL												
TEL.												
PARTICIPATION AND ALLOTMENT DETAILS												

FACE VALUE:

**KES**

Please credit my/our CDS Account as detailed below to the extent of the Notes are allotted:

PARTICIPANT'S CDSC ACCOUNT NO: \_\_\_\_\_ CDA AGENT NO: \_\_\_\_\_

BANK DETAILS FOR INTEREST PAYMENTS			
BANK NAME		BRANCH	
ACCOUNT NO:		CITY/STATE	
SIGNATURES			
SIGNATURES		2ND SIGNATURE (CORPORATE/JOINT)	
NAME OF AUTHORISED SIGNATORY (Corporate only)		NAME OF AUTHORISED SIGNATORY (Corporate/Joint):	
DESIGNATION (Corporate only):		DESIGNATION (Corporate only):	

**Notes:**

**1. Completing the form**

This completed form should be forwarded by email or by hand to the Arrangers or Placing Agents at the following address:

Attention: Wegoki Mugeni  
Head, Debt Capital Markets: East Africa,  
Stanbic Bank Kenya Limited  
58 Westlands Road  
1<sup>st</sup> Floor, CFC Stanbic Centre  
P.O. Box 72833-00100  
Nairobi  
Tel : +254 (20) 3638 965  
Email : [eablbond@stanbic.com](mailto:eablbond@stanbic.com)

OR

Attention: Jesman Chonzi  
Head, Fixed Income Sales  
Barclays Bank of Kenya Limited  
The West End Building  
5th Floor, Waiyaki Way  
Tel: +254 20 425 4600/ +254 71 575 2183  
Fax number: +254 20 425 4495  
Email address: [jesman.chonzi@barclays.com](mailto:jesman.chonzi@barclays.com)

The offer closes at 17h00 on 24 March 2017.

- All alterations to this application form must be authenticated by full signature. All applications must be made without any conditions stated by applicants.
- Under no circumstances whatsoever may the name of the applicant be changed and if this is done then the application form will be invalid.
- Applications are made subject to the provisions of the Information Memorandum and Pricing Supplement to which this form is attached
- Applications are irrevocable and may not be withdrawn or amended without the written consent of the Issuer.
- Individual applicants must be 18 years of age or older.

**2. Acceptance**

By signing an application form the applicant undertakes

- i) **For Non Professional Investors:** to pay to the Issuer on the date the offer closes, in same day funds, the purchase price for the Notes subscribed for;
- ii) **For Professional Investors:** to pay to the Issuer on the Issue Date in same-day funds the purchase price for the Notes allotted to it in accordance with the provisions of the Agency Agreement.

For the purposes of this clause and clause 3 below, a Professional Investor refers to (i) any person licensed under the CMA Act; (ii) an authorized scheme or collective investment scheme; (iii) a bank or subsidiary of a bank, insurance company, cooperative, statutory fund, pension or retirement fund; or (iv) a person including a company, partnership, association or a trustee on behalf of a trust which, either alone, or with any associates on a joint account subscribes for Notes with an issue price of at least ten million shillings.

**3. Settlement procedure**

Payment of the purchase price for the Notes may be made:

- a. **Non Professional Investors:** by bank transfer/remittance using real time gross settlement (RTGS), to be made on application for subscription of the Notes, to:

Account Name: CSNL A/C EABL BOND - FACILITY ACCOUNT  
Bank: Stanbic Bank Kenya Limited  
Account number: 0100003781717  
Branch: Kenyatta Avenue

or such other accounts as may be provided in the books of the Fiscal Agent and Registrar, not later than 14h00 (Nairobi time) on the date the offer closes (24 March 2017); and

- b. **Professional Investors:** by bank transfer/remittance using real time gross settlement (RTGS), to be made on the instructions of the successful applicant to his bank of the funds for credit of the Issuer's KES Account provided below or such other accounts as may be provided in the books of the Fiscal Agent and Registrar, not later than 14h00 (Nairobi time) on the Settlement Date (03 April 2017) of each Issue.

Account Name: CSNL A/C EABL BOND - FACILITY ACCOUNT  
Bank: Stanbic Bank Kenya Limited  
Account number: 0100003781717  
Branch: Kenyatta Avenue

**4. General**

The Information Memorandum, Pricing Supplement and any contracts resulting from an acceptance of an application for the Notes shall be governed and construed in accordance with Kenyan law.